

NM 9000 Program

- Who knows about it?
- We administered it through our dept. but our employee responsible retired
- We passed legislation to enable us to run an enterprise fund

NM 9000

- Every business owner is looking for ways to expand revenue, increase new business opportunities, and optimize efficiency.
- The New Mexico Economic Development Department provides the tools and knowledge for [ISO 9001:2008](#) certification through the NM 9000 program.
- [9001 Certification is the end goal](#)

Benefits

- Access New Customers
- Make Your Business More Efficient
- Lower Your Operating Costs
- Increase Your Profits
- Work with Fortune 500 companies
- Increase Exports

- The New Mexico 9000 program has been completed by 155 companies, creating over 1,000 new expansion jobs.

About

- Trained professionals will conduct ISO 9001:2008 classes in:
 - Internal Auditing (3 day course)
 - Writing Standard Operating Procedures (1 day)
 - Writing Work Instructions (1 day)
- Consulting on business-specific ISO compliance issues is also available.

Why be ISO compliant?

- ISO is a general Quality Management System
- INTEL, Boeing, and many other companies are requiring that their first tier suppliers be ISO 9001 certified.
 - In turn, those suppliers are requiring that their suppliers be ISO 9000 certified. Governmental agencies such as [DOD](#), [NASA](#) and [NNSA](#) are also requiring ISO certification of their providers.
- The ISO 9000 standards have been adopted by 178 countries. There are more than 1 million companies worldwide that have registered to the ISO standards.
- Costs associated with obtaining, maintaining, and renewing your ISO registration are tax deductible (IRS Bulletin 2000-04).

Detailed benefits

- Improved awareness of company objectives
- Responsibilities clearly defined
- Improved effectiveness and efficiency
- Provides a foundation for continuous improvement
- Improved relationships with customers & suppliers
- Improved customer satisfaction
- Formalized systems ensure consistent quality and on-time delivery
- Ability to bid for contracts with ISO requirements
- Continuous quality assessment by experienced professionals

COMPARE THE COST of the NEW MEXICO 9000 WORKSHOPS with the cost of DOING IT ON YOUR OWN:		
	New Mexico 9000	On Your Own
*Fees:	\$1,000 to \$6,000 based on gross receipts	\$40,000 to \$120,000
Timeframe:	Approx. 6 months / 5 workshops	2 to 3 years
Instructional Materials:	Provided	Unknown

** Half of the fee will be refunded when you successfully pass an independent New Mexico 9000 audit for compliance. Per IRS, costs for implementation of ISO certification are tax deductible.*

What's Your Role?

- Educate businesses about the benefits of ISO compliance
- Promote the program through your communities and contacts

What's next?

- The class will restart in December 2011.
- NM MEP will administer the program
- NM SBDCs will help to promote the program

- Get the word out!